



Army Contracting Command New Jersey

ACC-NJ Small Business Overview

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W15QKN- DoDAAC





Army Contracting Command – New Jersey

- Formally established October 2011
- Comprised of ACC Contracting Professionals located through out New Jersey
 - ACC Picatinny
 - ACC Mission & Installation Command (MICC)
 - ACC National Capital Region NJ Office
 - ACC CECOM Fort Monmouth
 - ACC NCR Closure realignment
 - ACC VCE Team
- Two Primary Contracting Campuses
 - Picatinny Arsenal, NJ
 - Benet Labs Office, Watervliet, NY
 - Fort Dix, NJ
 - ACC NJ Field Office, Ft Belvoir, VA





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Army Contracting Command New Jersey



Mission Statement

Provide responsive, innovative and efficient contracting solutions to enable the Army's global workforce dominance

Vision Statement

DoD's pre-eminent provider of decisive edge contracting solutions and practices



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Mission Execution

- Perform the full spectrum of Operational Contracting Execution, Acquisition Support, and Business Advisory Services in support of major Weapons, Armaments, Ammunition and Information Technology Systems for our customer organizations
- Contracting support encompasses all phases of R&D as well as initial and follow on production and sustainment phases
- All requirements are negotiated on either best value or LPTA basis, as appropriate
- Contract execution emphasis on utilization of Cost Reimbursable and Fixed Price Incentives type instruments
- Utilization of Non-FAR based instruments – Grants, Cooperative Agreements and Other Transaction Agreements (OTAs)





ACC-New Jersey Primary Customer Base

PEO AMMO

- PM Close Combat Systems
- PM Combat Ammo Systems
 - PM Mortars
 - PM Excalibur

- PM Maneuver Ammo Systems
 - PM Large Caliber
 - PM Medium/Small Caliber

- PM Towed Artillery Systems
- PM Joint Services
- PM Joint Products

DoD SOCOM



PEO GCS

- PM Bradley
- PM Abrams
- PM Integration

PEO Soldier

- PM Soldier Weapons
- PM Individual Weapons
- PM Crew Served Weapons
- PM CROWS

RDECOM ARDEC

- Munitions Engineering
- Weapons Engineering
- Benet Laboratories

OSD LAND WARFARE OFFICE

PEO EIS

- PM AKO/DKO
- PM Biometrics
- PM ALTESS
- PM IPPSA
- PM Acq Business
- PM AHRS

PEO C3T

- NRRC

USA Logistics Innovation Agency

Army Cyber Command

US Army Reserves



Customer Product Lines Supported by ACC-NJ

- Precision Munitions
- Field Artillery Systems
- Fire Control Systems
- Demolitions
- Mortar Systems
- Towed Howitzers
- Ammunition Fuzes
- Combat Support Systems
- Self Propelled Howitzers
- Energetics
- Electromagnetic Propulsion Systems
- Industrial Ecology
- Logistics Innovation Agency
- Warfighter Support and Services
- Special Operations
- Warhead & Explosives Technology
- Individual Combat Weapons
- Crew Served Weapons
- Sniper Rifles
- Large Cal Ammo
- Medium/Small Cal Ammo
- Maneuver Armament Systems
- Combat Armament Systems
- Close Combat Systems
- Soldier Weapon Systems
- Special Operations
- Information Technology
- Biometrics
- Cyber Technologies
- Enterprise Systems





ACC New Jersey Organizational Tenets

Contracting Excellence

- Create and sustain an organizational environment that ensures the highest quality contracting products and services.
- Work products are timely and in compliance with all regulatory, statutory and policy guidance and procedures.

Customer Focus

- Continuously work with customers to resolve problems affecting execution of their contracting requirements and to enhance customer relations.
- Execute sound judgment to achieve optimum balance between customer satisfaction and regulatory compliance.

Organizational Support

- Demonstrate clear commitment and dedication to support organization and mission objectives and accomplishments.
- Operate with an objective toward continuous learning and collaboration.
- Committed to successfully achieve organizational goals and initiatives.





Actions and Obligations

- Fiscal Year 2013- ACC-NJ executed 5,630 actions and obligated a total of \$1,982,636,594
- Fiscal Year 2014 (to date)- ACC-NJ has executed 3,120 actions and obligated a total of \$1,258,939,547





Fiscal Year '13 Small Business Goals/Actual

- 1,673 small business actions
- Small Business- Goal 29.7%; Actual 37.2%
- Small Disadvantaged Business- Goal 6%; Actual 10.5%
- Women Owned Small Business- Goal 2.1%; Actual 2%
- HUBZone- Goal 2.5%; Actual 2.4%
- Service Disabled Veteran Owned Small Business- Goal 1.3%; Actual 5.5%
- 8(a) contracts- total of 32 8(a) directed awards in FY13 (to include emergency repairs, IT support, custodial, grounds maintenance)





Fiscal Year '14 Small Business Goals

- 892 small business actions to date
- Goals for FY14 are as follows:
 - Small Business- 32.15%
 - SDB- 9%
 - WOSB- 2.1%
 - HUBZone- 2.5%
 - SDVOSB- 1.5%





Requirements

- Ongoing/frequent requirements
 - Lodging (Yellow Ribbon events, lodging in kind)
 - Base Ops functions (refuse/recycling, grounds maintenance, custodial, snow removal)
 - Various types of software license and software maintenance requirements (via CHES and GSA)

Search on FedBizOpps (FBO.gov) for DoDAAC W15QKN





Upcoming Requirements

- W15QKN-14-R-0152- Biometrics Identity Management Agency (BIMA) Examination Services- Competitive Task Order (via GSA or other MATO)- issued on or about 25 June 2014 with estimated award date in FY 14. Estimated dollar value: \$30M
- PM DoD Biometrics- potential 8(a) effort in Feb 2015 for Program Management Office Support- currently being performed by an 8(a)
- PM Acquisition Business- potential new requirement in FY 15 for development and integration of capabilities to support the Acquisition Domain





Upcoming Requirements

- W15QKN-14-R-0135- Biometrics Identity Management Agency (BIMA) Operation Support Services- to be competed as small business set aside on GSA on or around 20 June. September 2014 projected award.
- W15QKN-14-R-0099- BIMA Executive Management Support Services- to be competed on GSA on or around 17 June. August 2014 projected award.





Upcoming Requirements

- W15QKN-14-R-0005- Total integrated life cycle management activities for Project, Program, and Portfolio Management; Business, Cost Estimating, and Financial Management; Systems Engineering; Business Analytics; Information Technology; Facilitation, Education, and Training; Technical Editor, Writing, and Illustration; Physical Security Operations including efforts required for moving to an enterprise-wide, life cycle alignment of resources and outputs to achieve top-down performance driven outcomes for all DoD Commands, Agencies, Field Activities, all other organizational DoD entities, including Medical, and their partners for both CONUS/OCONUS sites. Foreign Military Sales also included; Est release date: August 2014; Est Award date: April 2015; Est Value: \$493.5M





Upcoming Requirements

- W15QKN-14-R-0130- Rapid Prototyping and Technology Initiative- Gen 2. Intended to facilitate a flexible approach to respond to changing threats on the battlefield. Areas of interest for small business are metals, electronics, and coating and adhesives. Potential partial set aside. Multiple award 5 year IDIQ. Est. release is 1st Quarter of FY15. Max IDIQ ceiling per contract is estimated at \$200M.





Upcoming Requirements

- Project Manager Combat Ammunition Systems- 5 year IDIQ for 120mm Mortar Fuze Adapters for use with M931, M933A1, and M934A1. Planned competitive 8(a) requirement with potential of up to 2 awards. Potential award date is 2nd Quarter FY 15.





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QUESTIONS

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