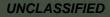


Army Contracting Command New Jersey



## ACC-NJ Small Business Overview

Presented by: Christopher Heim Small Business Specialist US Army Contracting Command-NJ Christopher a heim for @mail.mil 609-562-3193 19 June 2014 W15QKN- DoDAAC

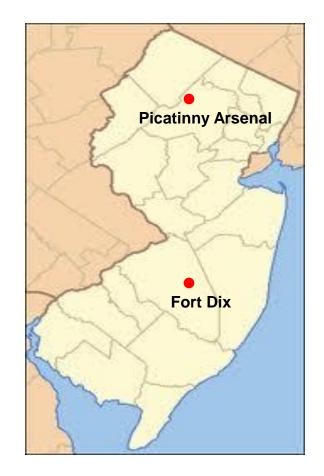






### Army Contracting Command – New Jersey

- Formally established October 2011
- Comprised of ACC Contracting Professionals located through out New Jersey
  - ACC Picatinny
  - ACC Mission & Installation Command (MICC)
  - ACC National Capital Region NJ Office
  - ACC CECOM Fort Monmouth
  - ACC NCR Closure realignment
  - ACC VCE Team
- Two Primary Contracting Campuses
  - Picatinny Arsenal, NJ
    - Benet Labs Office, Watervliet, NY
  - Fort Dix, NJ
    - ACC NJ Field Office, Ft Belvoir, VA





### **Mission Statement**

# Provide responsive, innovative and efficient contracting solutions to enable the Army's global workforce dominance

### Vision Statement

# DoD's pre-eminent provider of decisive edge contracting solutions and practices





### Mission Execution

- Perform the full spectrum of Operational Contracting Execution, Acquisition Support, and Business Advisory Services in support of major Weapons, Armaments, Ammunition and Information Technology Systems for our customer organizations
- Contracting support encompasses all phases of R&D as well as initial and follow on production and sustainment phases
- All requirements are negotiated on either best value or LPTA basis, as appropriate
- Contract execution emphasis on utilization of Cost Reimbursable and Fixed Price Incentives type instruments
- Utilization of Non-FAR based instruments Grants, Cooperative Agreements and Other Transaction Agreements (OTAs)





Army Contracting Command New Jersey

U.S.ARMY

## ACC-New Jersey Primary Customer Base

UNCLASSIFIED

#### PEO AMMO

-PM Close Combat Systems

-PM Combat Ammo Systems -PM Mortars -PM Excalibur

-PM Maneuver Ammo Systems -PM Large Caliber -PM Medium/Small Caliber

-PM Towed Artillery Systems

-PM Joint Services

-PM Joint Products

DoD SOCOM

#### PEO GCS

-PM Bradley -PM Abrams -PM Integration

#### **PEO Soldier**

-PM Soldier Weapons -PM Individual Weapons -PM Crew Served Weapons -PM CROWS

#### **RDECOM ARDEC**

-Munitions Engineering -Weapons Engineering -Benet Laboratories

#### OSD LAND WARFARE OFFICE

#### PEO EIS

-PM AKO/DKO -PM Biometrics -PM ALTESS -PM IPPSA -PM Acq Business -PM AHRS

### PEO C3T

- NRRC

USA Logistics Innovation Agency

Army Cyber Command

US Army Reserves





Army Contracting Command New Jersey



### **Customer Product Lines Supported by ACC-NJ**

- Precision Munitions
- Field Artillery Systems
- Fire Control Systems
- Demolitions
- Mortar Systems
- Towed Howitzers
- Ammunition Fuzes
- Combat Support Systems
- Self Propelled Howitzers
- Energetics
- Electromagnetic Propulsion Systems
- Industrial Ecology
- Logistics Innovation Agency
- Warfighter Support and Services
- Special Operations

- Warhead & Explosives Technology
- Individual Combat Weapons
- Crew Served Weapons
- Sniper Rifles
- Large Cal Ammo
- Medium/Small Cal Ammo
- Maneuver Armament Systems
- Combat Armament Systems
- Close Combat Systems
- Soldier Weapon Systems
- Special Operations
- Information Technology
- Biometrics
- Cyber Technologies
- Enterprise Systems







### ACC New Jersey Organizational Tenets

#### **Contracting Excellence**

- Create and sustain an organizational environment that ensures the highest quality contracting products and services.
- Work products are timely and in compliance with all regulatory, statutory and policy guidance and procedures.

#### **Customer Focus**

- Continuously work with customers to resolve problems affecting execution of their contracting requirements and to enhance customer relations.
- Execute sound judgment to achieve optimum balance between customer satisfaction and regulatory compliance.

#### **Organizational Support**

- Demonstrate clear commitment and dedication to support organization and mission objectives and accomplishments.
- Operate with an objective toward continuous learning and collaboration.
- Committed to successfully achieve organizational goals and initiatives.





### Actions and Obligations

- Fiscal Year 2013- ACC-NJ executed 5,630 actions and obligated a total of \$1,982,636,594
- Fiscal Year 2014 (to date)- ACC-NJ has executed 3,120 actions and obligated a total of \$1,258,939,547





### Fiscal Year '13 Small Business Goals/Actual

- 1,673 small business actions
- Small Business- Goal 29.7%; Actual 37.2%
- Small Disadvantaged Business- Goal 6%; Actual 10.5%
- Women Owned Small Business- Goal 2.1%; Actual 2%
- HUBZone- Goal 2.5%; Actual 2.4%
- Service Disabled Veteran Owned Small Business- Goal 1.3%; Actual 5.5%
- 8(a) contracts- total of 32 8(a) directed awards in FY13 (to include emergency repairs, IT support, custodial, grounds maintenance)





### Fiscal Year '14 Small Business Goals

- 892 small business actions to date
- Goals for FY14 are as follows:
  - Small Business- 32.15%
  - SDB- 9%
  - WOSB- 2.1%
  - HUBZone- 2.5%
  - SDVOSB- 1.5%





### Requirements

- Ongoing/frequent requirements
  - Lodging (Yellow Ribbon events, lodging in kind)
  - Base Ops functions (refuse/recycling, grounds maintenance, custodial, snow removal)
  - Various types of software license and software maintenance requirements (via CHESS and GSA)

Search on FedBizOpps (FBO.gov) for DoDAAC W15QKN





- W15QKN-14-R-0152- Biometrics Identity Management Agency (BIMA) Examination Services- Competitive Task Order (via GSA or other MATO)- issued on or about 25 June 2014 with estimated award date in FY 14. Estimated dollar value: \$30M
- PM DoD Biometrics- potential 8(a) effort in Feb 2015 for Program Management Office Support- currently being performed by an 8(a)
- PM Acquisition Business- potential new requirement in FY 15 for development and integration of capabilities to support the Acquisition Domain





- W15QKN-14-R-0135- Biometrics Identity Management Agency (BIMA) Operation Support Services- to be competed as small business set aside on GSA on or around 20 June. September 2014 projected award.
- W15QKN-14-R-0099- BIMA Executive Management Support Services- to be competed on GSA on or around 17 June. August 2014 projected award.





#### Army Contracting Command New Jersey

### **Upcoming Requirements**

 W15QKN-14-R-0005- Total integrated life cycle management activities for Project, Program, and Portfolio Management; Business, Cost Estimating, and Financial Management; Systems Engineering; Business Analytics; Information Technology; Facilitation, Education, and Training; Technical Editor, Writing, and Illustration; Physical Security Operations including efforts required for moving to an enterprise-wide, life cycle alignment of resources and outputs to achieve top-down performance driven outcomes for all DoD Commands, Agencies, Field Activities, all other organizational DoD entities, including Medical, and their partners for both CONUS/OCONUS sites. Foreign Military Sales also included; Est release date: August 2014; Est Award date: April 2015; Est Value: \$493.5M





 W15QKN-14-R-0130- Rapid Prototyping and Technology Initiative- Gen 2. Intended to facilitate a flexible approach to respond to changing threats on the battlefield. Areas of interest for small business are metals, electronics, and coating and adhesives. Potential partial set aside. Multiple award 5 year IDIQ. Est. release is 1<sup>st</sup> Quarter of FY15. Max IDIQ ceiling per contract is estimated at \$200M.





 Project Manager Combat Ammunition Systems- 5 year IDIQ for120mm Mortar Fuze Adapters for use with M931, M933A1, and M934A1. Planned competitive 8(a) requirement with potential of up to 2 awards. Potential award date is 2<sup>nd</sup> Quarter FY 15.





Army Contracting Command New Jersey

### **QUESTIONS**

### **QUESTIONS?**



**U.S. Army Contracting Command** 

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U.S.ARM



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